

**LISA WEBSTER—
COMMERCIAL SPECIALIST**

Lisa has ten years experience in all areas of commercial real estate and focuses primarily on landlord and tenant representation throughout the Central Ohio area.

Since joining ROI, Lisa has built a strong relationship networking client base contributing to her nearly \$10 million dollars in listings in her first year.

Some of Lisa's business alliances include:

- Carrington Health Systems (35-facility chain)
- Ohio Academy of Nursing Homes
- Cummins, Krasik & Hohl
- Bennington Care Facilities
- The Pizzuti Companies
- Urgent Care Facilities—Cleveland Avenue
- Americare Supply Inc./Polycare
- Geoffrey E. Webster Law Offices

In addition, Lisa has developed a statewide referral alliance with healthcare providers for commercial real estate needs, including site selection, facility acquisitions/divestitures, and leasing.

Prior to joining ROI, Lisa was the Program Coordinator for The Builders Exchange of Central Ohio (a commercial trade association with more than 1,400 members) where she developed educational, marketing, and promotional programs. Prior to The Builders Exchange, Lisa worked in the insurance industry as a senior claims representative appraising property for damage/destruction coverage, evaluating financials for large claims, representing the company in court settlements, and handling property subrogation files, theft, and fraud issues—which prepared her for the complex and detail-oriented nature of the real estate industry. She has great depth of experience in negotiations, property valuation, and project management, producing positive results in an often intense and volatile environment.

Lisa received her Bachelor of Arts in Psychology from the University of Ottawa, Ottawa, Canada and Masters of Arts in Psychology.

Lisa resides with her husband, Geoff, in Downtown Columbus with her son, Lucas.

